

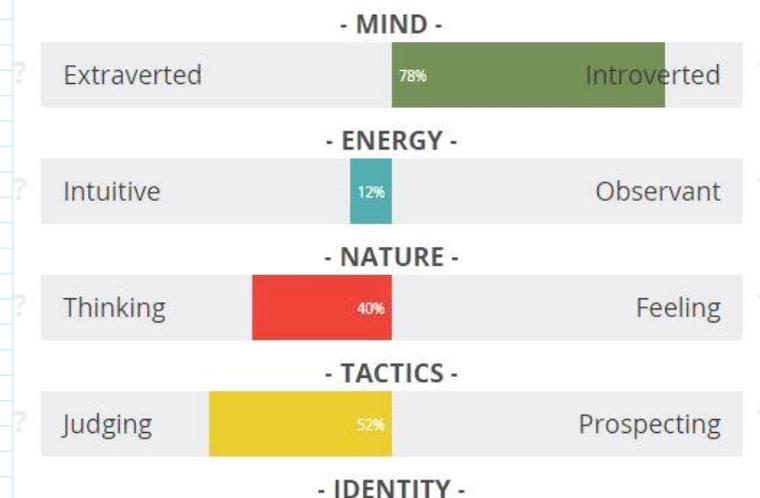
Self Knowledge

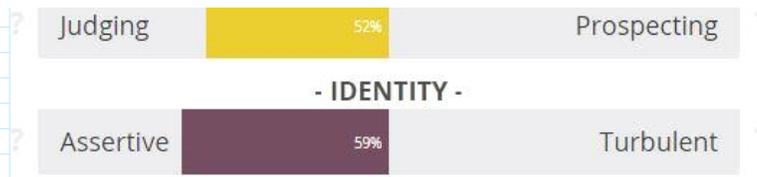
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16:46

BUILD ON STRENGTH, ELIMINATE WEAKNESS

GENERAL

- I'm (INTJ)
- I am a **reader & writer** (I take in & respond to information optimally by taking notes and writing stuff down - I think fairly slow (thorough) in verbal communication. I need to prepare and not improvise.)
- I'm good at **organizing data, creating/improving systems & categories (Good at seeing differences)**. I need a job where I create order out of chaos; project manager, planner & system designer)
- I'm **analytic, organized and make good long-term decisions**
- **I perform better independant (Maximum autonomy = ideal)**
- I need **progress feedback** constantly due to high performance standards (set measure points!)
- I need to make time for **reading, planning, analyzing, writing and researching (strengths)**
- I am an **adviser (Back-end person/2nd in rang)**
- I work better on things than with people (**Hands > People**). Create instead of serve
- **Synthesizing (analyzing data/trends & numbers --> making accurate (purchase) predictions for future)**
- I need **structured, distractionless, (darkened?), low-stimulating environments** for optimal performance
"The ideal corporate structure is one in which they have opportunities to devise and implement long-range strategies aimed at the efficient and effective use of the resources of the organization." Implementing systems of analyzing, automatization & simplicity . "Making order out of chaos"
 - **Delen van het bedrijf opdelen in doelstellingen en deze opstellen voor werknemers**
 - **Discover situations in which time/money is being wasted and create systems & procedures to improve efficiency!**
- Frequent social interactions make me tired due to low tolerance for stimulation (introvert)
- I am motivated by increasing my skills, ability to solve problems, getting my needs met, autonomy and meaningful work.
- I learn optimally visually, logically & solitaryly
- I need to feel in control of every aspect of my life - i get frustrated when i don't (especially when something doesn't go as I want and I can't find how I can fix it). By aligning my effort with my goals and my goals with my wants, I feel in control
- I connect with people through listening a lot. I bond better with high-engagement, talkative people with whom I can have deep conversations whilst mostly listening.
- Analyze the world around you and share this information with the world (through writing)





ACTION ITEMS

- ASK **how others perform, what their strengths are and what they value** (SHARE YOURS with others)
- Question other's behavior, people can **expand your perspective**. Give them you advice and insights.
 - Hebt ge het gevoel dat ik de situatie begrijp? Hoe is uw map van social, wealth and health?
- **Optimize social skills** (help others by advising, setting goals, structuring, sharing your strenght/goals, HTWFAIP, OPEN, talk about interest in character, stay in contact, remember first name & **prepare for social interactions**)
- PRIORITIZE (+ quality & quantity) & EXECUTE
- Ask for help from others to solve your needs
- **Explain your vision** in great detail (explain as simply as possible) & **act upon it**. Knowlegde is potential power. **Write it out** before explaining
- **Track progress** through growth indicators (The more I develop professionally the more I grow into myself")
- Find careers with autonomy, friends, problem solving, innovation, learning opportunity, future oriented) --> EXPERIMENT
- **Self-promotion** (talk about the things that interest you & voice your opinion)
- Hands > Mouth, **learn a technical skill**
- **Communicatie**
 - Actief letten op trager en duidelijker spreken
 - Voorbereiden op sociale verzamelingen (standaardvragen/onderwerpen)
 - Concepten concretiseren voor mezelf (via archive reviews)

Strengths are **performance indicators** (not truth). You're not limited to what you're able to do, you'll just perform **optimally** if you perform from strengths.

MY SKILLS (What skills apply to any job --> Transferable? See linchpin)

Strenghts I can build on;

- Listening
- Structuring/organizing
- Creativity; Writing, video-editing (motion design)
- Analytical skills; Repairing iphones/laptops
- Coding (making websites)
- (Investing)

Weaknesses I should delegate;

- HR

MY INTERESTS

- Astronomy/Paleology
- Future & Fantasy
- Health & fitness
- Personal development (optimal living)
- Technology (how things work)
- Psychology (how people work)
- Music

weaknesses I should delegate;

- HR
- Marketing

Weaknesses I should build up

- Managing others (delegating work)
- Empathy
- How to sell/persuade
- Networking
- Public speaking

--> Given my strengths, my way of performing, and my values: How can I make the greatest contribution to solve needs? (combine skills & interests to provide value?). How can I learn what's necessary?

POSSIBLE CAREERS (You can't connect the dots looking forward)

- **Programming**
- Entrepreneurship
- Electronics repair
- Writer (freelance)
- Inventor
- Financial planner
- Psychology (one on one, listening)
- Mechanical engineer
- Project Manager
- System engineer
- Big data analyst
- Analyzing markets and creating products/apps for those needs
- Strategic marketing
- Web analytics (seo & market analysis)

- Law
- Natural science (astronomy, geography, biology, sociology, chemistry & technology)
- Freelance consulting
- Investment banker
- Technician: electrical/electronic
- Software and systems researcher and developer
- Strategic planner
- Investment/business analyst
- Designer
- Informational-graphics designer
- Freelance media planner

NOT: Improvising, Customer Service/HR, Constant Teamwork, Sales

Feel energetic/ 'the real me'/talk with drive/lose yourself in;

- Music

My Sectors/Fields Of Expertise/Market

1. Computer And Electronics

2. Health, Pharmaceutical & biotech

- Psychology, Physiology, Anatomy, Nutrition (biochemistry),

Investing/finances (Side)

- Meal planning/training organization

Things I effortlessly excelling/learning quickly;

People I Envy/admire;

Compliments of strangers;

- "You are AMAZING at data analytics, have you ever considered SEO and marketing analysis and the like?"